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PROFESSIONAL BACKGROUND - CURRENT AND RECENT EXPERIENCE

April 2026 – present **Style Capital sgr** **Milan**

Independent Board Member, AML and SARs control officer

February 2025 – present **Independent Consultant** **Milan**

Senior M&A and Corporate Finance Advisor

Advising mid-market corporates and private equity funds on M&A and capital raising assignments

March 2021 – January 2025 **Bank of America** **Milan**

Managing Director - Investment Banking – Italy

Senior coverage banker for a portfolio of Italian clients including: (i) blue-chip corporates in the energy, utilities, and industrial fields; (ii) family-owned/controlled investment holdings; (iii) selected private equity funds and relating portfolio companies.

April 2014 – February 2021 **J.P. Morgan Chase** **Milan**

Managing Director - Investment Banking – Italy

Senior coverage banker in the Italian market for (i) domestic and foreign Private equity funds and relating portfolio companies; (ii) mid-market family-owned / controlled corporates; (iii) family-owned/controlled investment holdings.

MAIN RESPONSIBILITIES AS INVESTMENT BANKING MANAGING DIRECTOR

- Senior Client Relationship Management: develop and cultivate client franchise and drive strategic dialogue at C-suite level.
- Business Origination: identify and pursue business opportunities within the Investment Banking product suite (M&A/advisory, DCM/Acquisition and Leverage Finance, ECM, Strategic Derivatives); leverage the Firm's global network across regional, industry and product teams to deliver bespoke client solutions; coordinate broader client coverage team to optimize client's engagement and breadth and depth of strategic dialogue and enhance overall idea generation / content delivery.
- Project Execution and Corporate Finance Advisory: provide senior coordination and oversight on the execution of mandated assignments; take overall project accountability, lead dialogue with clients at critical project's junctures, including articulation of potential solutions and final recommendations, support on valuation & pricing decisions, negotiation tactics, deal structuring, financing options, governance.
- Resource / Risk management: responsible stewardship of the firm's capital allocation policies; mindful pursuit of client initiatives consistently with both firm-wide and business unit's agenda, KPIs, resource constraints and risk appetite.

KEY ACHIEVEMENTS

- 15+ years tenor of C-suite level relationship management with main international and domestic private equity funds and corporates in Italy, yielding a valuable deep network of connections with the business and finance community, in Italy and the UK
- Established client franchise across corporates, family holdings, private family and institutional investors and Private Equity funds, including large corporates as well as mid-cap champions
- Consistent track record of originating and successfully executing high-profile transactions encompassing domestic and cross-border M&A, capital raising across the full spectrum of capital solutions (plain debt to equity), public market transactions (IPO, equity offerings, plain and convertible bonds, take-privates)

- Effective leadership and partnership style, ability to navigate smoothly global organisations to source and engage relevant business partners, drive internal consensus **building and secure** senior-level endorsement

DEAL TRACK RECORD (SELECTED PUBLICLY DISCLOSED TRANSACTIONS)

- **Bank of America** – A2A debut green hybrid bond; ENI'S acquisition of large renewable energy assets in the US; ENI's JV with a US operator in biological fuel production; Design Holding's HY bond refinancing; F2i's sale of Sorgenia (fairness opinion); InvestIndustrial debut USPP bond; Cerba's acquisition of Lifebrain; PAI's LBO financing of Pasubio; ENI/Var Energi IPO (bookrunner); CNHi/Iveco spin-off.
- **JPMorgan** – signature transactions with Private Equity owned corporates: InvestIndustrial's acquisition of strategic stake in Aston Martin, HYB refinancings, IPO/exit; Carlyle's acquisition of a 50% stake in Design Holding; cross-border merger of Polynt/Reichold; IPO of Cerved and subsequent follow-on sell-downs; Apax Partners' sale of Rhiag to listed US based industrial buyer; IPO of Technogym; Bain-Advent/Nexi LBO financing; Cinven's sale of Avio to General Electric; InvestIndustrial's sale of 50% of Portaventura to KKR; InvestIndustrail's sale of a 50% stake in Inaer to KKR and subsequent sale of the company (renamed Avincis) to Babcock (UK)
- **JPMorgan** – pioneered the opening of the public HY bond market for Italian unlisted issuers, on the back of the legislative change in 2011, leading multiple first-time issuer's debut HY bonds (Rottapharm, SNAI, Teamsystem, Manutencoop, HP Pelzer, Silversea, Moby Lines, ICBPI).

PROFESSIONAL BACKGROUND - PRIOR EXPERIENCE

1997 – 2013

J.P. Morgan, Investment Banking Division

London; Milan

- 2009 – 2014 / Milan: Director/Executive Director – **IB Coverage, Italy**: promoted and implemented a local coverage model for PE franchise clients, with dedicated coverage of local offices/teams and portfolio companies' top management; initiated coverage of family-owned mid-market corporates in the consumer/luxury space; captained development of private corporates' HY bonds market
- 2002 – 2008/Milan: Associate / VP - **M&A/Advisory** – project manager and execution deal captain; Junior Resources Manager
- 1998 – 2002/London: Analyst/Associate - **Equity Capital Markets**
- 1997 - 1998/Milan Analyst - **M&A/Advisory**

1996

Merrill Lynch, Private Banking

Gainesville (FL), USA

- Private Banking, Internship. Working in support of a Senior Wealth Advisor. Main tasks: market monitoring, investment portfolio simulations, portfolio performance tracking.

EDUCATION

1996 - Exchange Program, MBA - University of Florida - Gainesville (FL), USA

- MBA classes: corporate finance, strategy, and business management; GPA: 4.0/4.0

1992 – 1997 - Università Commerciale L. Bocconi – Milan (Italy)

- Bachelor Degree, Business Administration (Economia Aziendale), 110/110 cum laude.
 - Specialty: corporate finance, business strategy and management
 - Graduation paper: The organizational commitment as a strategic advantage of highly professional, manpower-based companies. Case study: Merrill Lynch.

OTHER INFORMATION

Languages • Italian mother tongue • English fluent

Sport & Hobbies skiing, scuba diving, beach volley, swing social dancing, safari traveling, performative art